

Trade Agreements

Product information management > Common > Released products > Purchase/Sell tab

Summary Trade agreements are used when pricing scenarios are complex. Trade agreements support customer or vendor specific pricing, effective dates, quantity breaks, discounts, and multiple currencies.

Steps

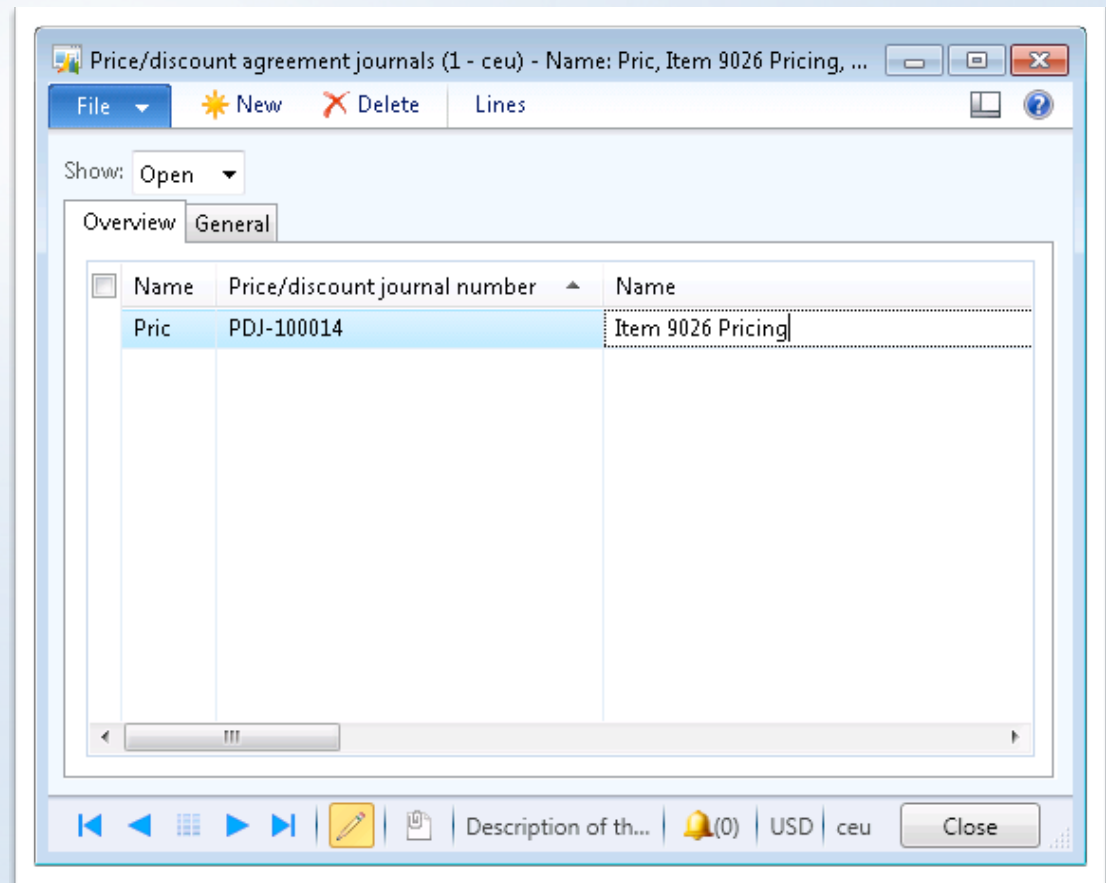
1. Trade agreement journal header
2. Purchase prices
3. Sales prices

Tips

- Prices can be entered on the Released product or as a Trade agreement depending on the pricing complexity

Trade agreement journal header

- Click the **Create trade agreements button**.
- Select the journal **Name**.
- Type the journal description (**Name**).
- Click the **Lines button**.



Purchase prices

- Choose a **Relation** of Price (purch.).
- Choose **Account code** Table.
- Pick the Vendor account in **Account selection**.
- Pick the **Item relation**.
- Type the purchase price in **Amount in currency**.
- Enter the active dates in **From date** and **To date**.
- Click the **Post** button.

Journal lines, price/discount agreement (1 - ceu) - Price/discount journal number: PDJ-100014, New Record

File Post Validate Select Adjustment▼ Copy line Copy and revise Clear journal Inventory▼ >>

There are no active price search dimensions.

Overview Error log

Changed	Relation	Account code	Account selection	Item code	Item relation	From	To	Unit	Amount in currency	Currency
	Price (purch.)	Table	1000	Table	9026	0.00		Pcs	499.00	USD

From date: 4/1/2012 Price charges: 0.00 Discount percentage 1: 0.00 Lead time: 0 Include generic currency: ☐

To date: Price unit: 1.00 Discount percentage 2: 0.00 Working days: ☐ Find next: ☐

Price/Discount applies from this date. (0) USD ceu Close

Sales prices

- Choose a **Relation** of Price (sales).
- Choose **Account code** All.
- Pick the **Item relation**.
- Type the sales price in **Amount in currency**.
- Enter the active dates in **From date** and **To date**.
- Click the **Post** button.

Journal lines, price/discount agreement (1 - ceu) - Price/discount journal number: PDJ-100014, New Record

File Post Validate Select Adjustment Copy line Copy and revise Clear journal Inventory >>

There are no active price search dimensions.

Overview Error log

Changed	Relation	Account code	Account selection	Item code	Item relation	From	To	Unit	Amount in currency	Currency
	Price (sales)	All		Table	9026	0.00		Pcs	599.00	USD

From date: 4/1/2012 Price charges: 0.00 Discount percentage 1: 0.00 Lead time: 0 Include generic currency: ☐

To date: Price unit: 1.00 Discount percentage 2: 0.00 Working days: ☐ Find next: ☐

Price/Discount applies from this date. (0) USD ceu Close

Interactive 1.3 Trade Agreement Journal Lines

Select
Adjustment
Copy and revise

Journal lines, price/discount agreement (1 - ceu) - Relation: Price (sales), 9026, Price/discount journal number: PDJ-100014

File Post Validate **Select** Adjustment Copy line Copy and revise Clear journal Inventory >>

i There are no active price search dimensions.

Overview Error log

<input type="checkbox"/> Changed	Relation	Account code	Account selection	Item code	Item relation	From	To	Unit	Amount in currency	Currency
<input type="checkbox"/>	Price (sales)	All		Table	9026	0.00		Pcs	599.00	USD
<input type="checkbox"/>	Price (purch.)	Table	1000	Table	9026	0.00		Pcs	499.00	USD

Account code Account selection Item code From/To

Find next

From date: 4/1/2012 Price charges: 0.00 Discount percentage 1: 0.00 Lead time: 0 Include generic currency: ☐

To date: Price unit: 1.00 Discount percentage 2: 0.00 Working days: Find next: ☐

Validate journal (0) USD ceu Close

Movie 1.3 Trade Agreements

Journal lines, price/discount agreement (1 - ceu) - Price/discount journal number: PDJ-100016, New Record

File Post Validate Select Adjustment Copy line Copy and revise Clear journal Inventory

There are no active price search dimensions.

Overview Error log

Relation	Account code	Account selection	Item code	Item relation	From	To	Unit	Amount in currency	Currency
Price (purch.)	Table	1000	Table	9027	0.00		Pcs	699.00	USD
Price (sales)	All		Table	9027	0.00		Pcs	899.00	USD

From date: Price charges: 0.00 Discount percentage 1: 0.00 Lead time: 0 Include generic currency: ☐

To date: Price unit: 1.00 Discount percentage 2: 0.00 Working days: ☐ Find next: ☐

USD | ceu Close